

Canadian Postmasters
and
Assistants Association



L'Association canadienne
des maîtres
de poste et adjoints

SASKATCHEWAN BRANCH - SECTION DE LA SASKATCHEWAN

Canadian Postmasters and Assistants Association Presentation to Canada Post Corporation

*Working Together with CPC
Opening Rural Post Offices*

Purpose of Meeting

- CPAA and CPC working together to establish corporate post offices in viable locations
- Determine responsible and professional methods
- Discuss factors relating to rural post office operations
- Build mutual respect between CPC and CPAA

Right Solution

- Exciting new concept
- Explore new opportunities
- Create new clear process
- Support from community
- Support from government

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CPAA BUSINESS CASE for BALGONIE SASKATCHEWAN

Purpose

To open a Corporate Post Office in



Balgonie Saskatchewan

Picture of Saskatchewan

History

- Corporate Post Office closed July 15, 1991 and replaced with Retail Postal Outlet
- A petition was presented in the House of Commons October 20, 1994 requesting
 - a Corporate Post Office be reinstated
 - a full time Postmaster

History cont'd

- Petitioners referred to August 1993 letter from Prime Minister stating Liberal party
 - was opposed to plans to close or convert existing post offices
 - viewed closure and conversions as a deterioration of services to public resulting in
 - poorer services
 - lower wages
 - greater difficulty in guaranteeing the security of the mail

Population

Balgonie

RM #158

1996 – 1,132

1996 – 2,724

2001 – 1,239

2001 – 3,005

2003 – 1,569

Current Situation

- 12 new houses under construction
- 32 new lots available
- 210 postal boxes added
- 671 active boxes
- three employees

Current Situation cont'd

- Positive opportunity
 - contract expires October 2004
 - owner not renewing contract
- Facility Available
- Support from community
- Support from government
- Comparable in size to neighboring communities

Additional Benefits

- CPC control of products and services
- Financial opportunities
- Meaningful employment

Transition

- Current employees be given first consideration for employment
- Deviation from CA for initial hiring only
 - minimize impact on employees
 - minimize impact on customers

Recommendations

- CPC and CPAA engage in consultation
- Community informed as to developments and progress
- Written reports to ensure process is:
 - Consistent
 - Collaborative
 - Fair

A Model of Respect

- Recognition of needs and desires
- Building a positive future
- Model for the rest of Canada

Considerations

□ CPC

- quality service
- corporate image
- positive rural initiative
- enhance relations with CPAA

□ CPAA

- maintain membership
- provide excellent postal service
- clear and transparent process
- enhance relations with CPC

Considerations

- Federal Government
 - Federal presence in community
 - commitment to rural Canada

- Rural Community
 - maintain Federal presence
 - quality service
 - stability and security
 - employment opportunities

We want to work together.
Our interests are the same.
Collaboration should begin immediately.

**Striving For
A Positive Future**